



VEHICLE DESCRIPTION

# LINCOLN NAUTILUS

LB L23987

2020 AWD RESERVE  
5-PASSENGER  
TWIN-TURBO 2.7L V6 ENGINE  
8-SPD AUTO TRANSMISSION

EXTERIOR  
INFINITE BLACK  
INTERIOR  
TERRACOTTA LUXURY LTHR TRIM

**STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE**

EXTERIOR	INTERIOR	FUNCTIONAL	SAFETY/SECURITY
<ul style="list-style-type: none"> <li>• CONFIGURABLE DAYTIME RUNNING LAMPS</li> <li>• DUAL EXHAUST SYSTEM - CHROME TIPS</li> <li>• FULL LED HEADLAMPS</li> <li>• GRILLE - SATIN ALUMINUM</li> <li>• HANDS-FREE LIFTGATE</li> <li>• LED FOG LAMPS</li> <li>• LED TAILLAMPS</li> <li>• PANORAMIC VISTA ROOF W/ POWER SHADE</li> <li>• PRIVACY GLASS</li> <li>• SIDEVIEW MIRRORS AUTOFOLD/ HEATED/SIGNAL/MEMORY/ SECURITY APPROACH LAMPS</li> </ul>	<ul style="list-style-type: none"> <li>• AMBIENT LIGHTING</li> <li>• DUAL-ZONE CLIMATE CONTROL</li> <li>• HEATED STEERING WHEEL</li> <li>• POWER TILT/TELESCOPE STEERING COLUMN</li> <li>• PREMIUM LEATHER WRAPPED STEERING WHEEL W/ CRUISE, AUDIO, CLIMATE, AND MEDIA CONTROL</li> <li>• SEATS - REAR HEATED</li> <li>• SEATS-COMFORT 10-WAY PWR DRIVER&amp;PASSENGER W/LUMBAR</li> <li>• SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY</li> <li>• SEATS-PREMIUM LEATHER</li> </ul>	<ul style="list-style-type: none"> <li>• 360 DEGREE CAMERA</li> <li>• ADAPTIVE CRUISE CONTROL W/STOP-AND-GO &amp; LANE CNTRG</li> <li>• INTELLIGENT ACCESS W/PUSH BUTTON START</li> <li>• LANE-KEEPING SYSTEM</li> <li>• LINCOLN CONNECT - 4G MODEM W/WIFI CAPABILITY</li> <li>• RAIN-SENSING WIPERS</li> <li>• REVEL® AUDIO SYSTEM W/ 13-SPEAKERS</li> <li>• SECURICODE™ KEYLESS KEYPAD</li> <li>• SYNC3® W/ VOICE ACT NAV</li> <li>• UNIVERSAL GARAGE DOOR OPEN</li> <li>• WIRELESS CHARGING PAD</li> </ul>	<ul style="list-style-type: none"> <li>• ADVANCETRAC WITH RSC</li> <li>• AIRBAGS-DUAL-STAGE FRONT</li> <li>• AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS</li> <li>• AUTO HIGH BEAMS</li> <li>• BLIND SPOT DETECTION W/CTA</li> <li>• PERIMETER ALARM</li> <li>• PERSONAL SAFETY SYSTEM™</li> <li>• PRE-COLLISION ASSIST W/AEB</li> <li>• SOS POST CRASH SYSTEM</li> <li>• TIRE PRESSURE MONITOR SYS</li> </ul>

INCLUDED ON THIS VEHICLE	(MSRP)
<b>EQUIPMENT GROUP 201A RESERVE</b>	3,375.00
•LINCOLN CO-PILOT360 PLUS	
•ENHANCED ACTIVE PARK ASSIST	
•360-DEGREE CAMERA	
•ACC W/LANE CENTERING	
<b>OPTIONAL EQUIPMENT/OTHER</b>	
TWIN-TURBO 2.7L V6 ENGINE	2,500.00
8-SPD AUTO TRANSMISSION	NO CHARGE
245/50R20 A/S BSW TIRES	
MONOCHROMATIC PACKAGE	1,695.00
20" MONOCHROMATIC PREM PTD WHL	
50 STATE EMISSIONS	NO CHARGE
ROOF RACK SIDE RAILS-SATIN	195.00

PRICE INFORMATION	(MSRP)
BASE PRICE	\$50,995.00
TOTAL OPTIONS/OTHER	7,765.00
TOTAL VEHICLE & OPTIONS/OTHER DESTINATION & DELIVERY	58,760.00
	995.00
TOTAL BEFORE DISCOUNTS	59,755.00
<b>EQUIPMENT GROUP SAVINGS</b>	- 250.00

RAMP ONE	CV51	CONVOY	LINCOLN AUTOMOTIVE FINANCIAL SERVICES Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit <a href="http://www.lincolnafs.com">www.lincolnafs.com</a> .	<b>TOTAL MSRP \$59,505.00</b>
RAMP TWO	ITEM #: 45-Z802 O/T 2			
This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.			LJ111 N RD 2X 015 000026 09 11 20	

**EPA DOT Fuel Economy and Environment Gasoline Vehicle**

**Fuel Economy**

**21 MPG** combined city/hwy  
19 city  
26 highway

Small SUVs range from 16 to 120 MPG. The best vehicle rates 136 MPGe.

**4.8** gallons per 100 miles

**You spend \$2,250 more in fuel costs over 5 years** compared to the average new vehicle.

**Annual fuel cost \$1,950**

**Fuel Economy & Greenhouse Gas Rating (tailpipe only) 4**

**Smog Rating (tailpipe only) 5**

This vehicle emits 417 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at [fuelconomy.gov](http://fuelconomy.gov).

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$7,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.70 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fuelconomy.gov**  
Calculate personalized estimates and compare vehicles

Smartphone QR Code

**GOVERNMENT 5-STAR SAFETY RATINGS**

**Overall Vehicle Score ★★★★★**  
Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

<b>Frontal Crash</b>	★★★★★
<b>Driver Passenger</b>	★★★★★
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.	
<b>Side Crash</b>	★★★★★
<b>Front seat</b>	★★★★★
<b>Rear seat</b>	★★★★★
Based on the risk of injury in a side impact.	
<b>Rollover</b>	★★★★
Based on the risk of rollover in a single-vehicle crash.	

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). [www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

**THE LINCOLN WAY™ APP**  
Your Dashboard of Services & Features

Download the Lincoln Way app\* and you can:

- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

\*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.

**Lincoln Protect™**

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit [www.LincolnOwner.com](http://www.LincolnOwner.com)

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**WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).

SCAN OR TEXT 2LLBL23987 TO 59173

Msg & Data rates may apply. Text HELP for help

[www.lincoln.com/help/privacy-terms/](http://www.lincoln.com/help/privacy-terms/)